

Second Generation Federal Strategic Sourcing Initiative (FSSI) Domestic Delivery Services (DDS) Fact Sheet
February 5, 2010

Value Proposition	"DDS provides easy access to a government-wide procurement vehicle that offers best in class pricing and access to data and tools for improving your shipping processes"
Features	<ul style="list-style-type: none"> • Created as the result of a 15 agency Strategic Sourcing acquisition process • Provides domestic delivery services for both air and ground shipments between the Continental U.S., Alaska, Hawaii, and Puerto Rico • On-time delivery backed by a money-back guarantee • On line air bill creation, package tracking, and account management
Savings/Discounts	<ul style="list-style-type: none"> • Significant savings of taxpayer dollars – projected DDS2 savings off commercial retail costs are more than \$1 Billion over five years • Prices are approximately 7% below the first generation DDS costs and 16% below Multiple Award Schedule (MAS) costs • No fuel surcharges for parcel ground or express deliveries shipped through DDS (compared to MAS shipments, which can have fuel surcharges of up to 23.25%) • Additional savings opportunities by utilizing data to identify trends and improvements in shipping processes
Ordering Procedures	<ul style="list-style-type: none"> • UPS Multiple Award Schedule (MAS) Contract Number GS-23F-0282L • DDS BPA Number GS-33F-BQV08 • DDS Task Order Number QPN BQW 0070 • Agency sends participation letter to GSA • GSA issues task order for agencies • UPS loads existing agency UPS accounts with DDS discounted rates • UPS establishes new accounts with DDS discounted rates for locations identified by agencies • Agencies fund task order and pay UPS directly for services rendered • Agencies begin enjoying savings and benefits of DDS
Other Benefits	<ul style="list-style-type: none"> • Meets OMB's goal of utilizing cross-government strategic sourcing • Provides a simple way to meet OMB's goals for cost savings • Collects and analyzes shipping data to further drive down government-wide costs • Identifies emerging shipping trends • Re-engineers high cost shipping and billing processes • Replicates cost-saving shipping and billing processes and allows shipping experts to share best practices and lessons learned with colleagues • Eliminates duplicate acquisition activities and redundant contract vehicles across agencies
GSA Value-Added Services	<ul style="list-style-type: none"> • Data and analysis provided by GSA • Spend and savings opportunity analysis • Dedicated customer support • Acquisition management
GSA Point of Contact	Blaine Jacobs, GSA Federal Acquisition Service, Office of Travel & Transportation Services, blaine.jacobs@gsa.gov , (703) 605-2892